

PHIL PHILLIPS, ESQ.



12/12/1985
Sagittarius
Single (look out, ladies!)

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ABOUT ME

Product evangelist.

Blue-sky thinker.

Innovator.

I don't move with the times -
the times move with me.

I am whatever you want me
to be. I can do it all.

I'm aameleon.

**Sucess is my
middle name.**

INTERIM ASSISTANT TEAM LEADER / THOUGHT LEADER AT INSURANCE4U

Current position

I don't work, **I shine**. I bring people and synergies together, because I'm a dynamic go-getter, who doesn't solve problems - **but smashes them!** I lead from the front, taking people with me and fusing human resources to fit overarching strategies that push the company forward and innovate. I've been passionate about management since I was 8 and I've always been an inspirator.

I'm currently using all of my people skills and management expertise to grow better team relations and drive the company's goals

forward. It's a lot of pressure on my shoulders, but I can deal with it, and delegate wherever possible. Delegation is key.

Other skills I use include sales management, project coordination, organization, leadership, training, liaison skills, value-adding, synergizing, idea generation, change implementation, information-streaming and team-building.

I won't even mention the computer, multi-tasking and interpersonal skills - that all comes as standard with the Phil package!

FOUNDER OF SOLUTIONS FOR THE SOUL

This is my own global Consultancy firm, which I hope to set free and fly with very soon. It's gonna be

big, so get in at the grassroots level now! Looking for investors.

GLOBAL PROPERTY SOURCING ANALYST AND SALES AT FOXLEYS ESTATE AGENTS

06/10/2010 - 05/05/2012

The estate agents game came naturally to me - I'm a storyteller and a dream-spinner. I could sell ice to igloos and I made some crazy commissions at Foxleys!

The job intailed sourcing properties and then convincing people that they wanted to buy them, drawing on all my sales, negotiation,

housing, management, project and communication experience. In particular, I have a lot of experience in communicating to people.

But the boss there was jealous or something, cos the company blamed me for loads of stuff. Must have been threatened by me actioning so many deliverables in front of stakeholders.

HOBBIES

I love hitting the gym and working on my abs. In fact, I'm a bit of an all-round athlete, and had trials at Chelsea and Aston Villa when I was younger, but I don't like to brag. But then sometimes I'll give myself a night off the gym, and hit up the bar scene! Kristal all the way!

Whenever I can, I love cruising in my soft-top. She's my pride and joy. I'm well into fashion as well, and I always say that appearance is everything.

But I'm also big on charity work - I give OXFAM £3 a month. It's important not to forget the little people.

Travel is another passion. Tenerife, Marbs, Corfu - you name it, i've been there!

ACHIEVEMENTS

Worker of the Week (twice!) at Phone House

Transformed Foxleys Croydon office into a stakeholder-centric, resource-driven branch.

Blue Peter badge

782 Facebook friends and 1146 connections on LinkedIn.

27 winks on Matcher.com!

Overlooked consistent and robust numbers of sales and enquiries during every quarter at Insurance4U.

Met Sir Alan Sugar.

EDUCATION

Diploma in Spiritual Management & Homeopathy

Certificate in Motivational Innovation

Certificate in 21st Century Feng Shui for Supermarkets and Retail Spaces

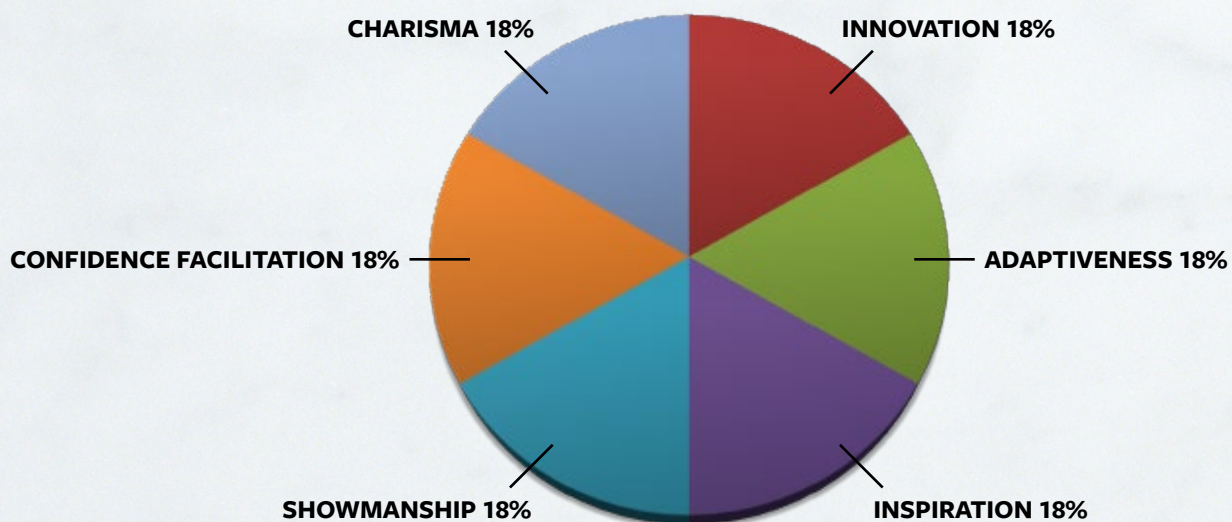
BA International Change Coordination & Golf Resort Strategy - from the

University of Central Sussex.

AS-level in Leisure Studies

A LEVEL in General studies

WHAT WILL PHIL BRING TO YOUR ORGANISATION?



COMMUNICATIONS DEVICE VENDOR AT PHONE HOUSE

22/01/2010 - 15/08/2010

I got Worker of the Week twice here, which I think speaks at high volumes.

I was probably the best salesguy they'd ever had, thanks to my honed personal skills, strategy synergization, value-adding and determination to acquire large commissions.

I did really well here and had a good time, especially when the boss left for lunch and we could do what we wanted. An independant thinker and

worker, an entrepreneur for the 21st century - that's me. I'm always first to push myself to the front of the queue, even if I don't know what I'm queuing for.

I even trained one guy, but they got rid of him not long after. Shame I had to leave for bigger and better things. skills and management expertise to grow better team relations and drive the company's goals forward. It's a lot of pressure on my shoulders, but I can deal with it, and delegate wherever possible. Delegation is key.

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REFERENCES

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